

## Curriculum Vitae

S. Alexander HASLAM

Professor of Psychology, Australian Laureate Fellow  
University of Queensland

Date of Birth December, 1962

### Academic Qualifications

1985 M.A. Hons (first class), Psychology University of St Andrews  
1991 PhD, Psychology Macquarie University  
PhD title: *Social Comparative Context, Self-Categorization and Stereotyping*  
Supervisor: J. C. Turner

### Main Research areas

*Psychology in organizations* — with an emphasis on the contribution of social identity to leadership, motivation, communication, decision-making, negotiation, and productivity.  
*The social psychology of stereotyping, prejudice, and tyranny* — exploring the role of group processes in the dynamics of intergroup relations and conflict.  
*Social processes in health and well-being* — looking at the contribution of group life to stress and coping in vulnerable populations.  
*Research methodology* — focusing on issues of research design, ethics, and uncertainty management.

### Previous Appointments

2/1990 – 2/1991 Lecturer, Department of Behavioural Science, Faculty of Health Sciences, The University of Sydney  
3/1991 – 2/2001 Research Officer, Lecturer, Senior Lecturer, Reader, School of Psychology, The Australian National University  
3/2001 – 7/2012 Professor, School of Psychology, University of Exeter  
8/2012 – present Professor and ARC Laureate Fellow, School of Psychology, University of Queensland

### Academic Awards and Distinctions

1982 Ferguson Prize and Class Medal for Psychology, University of St Andrews  
1982 Lawson Prize and Class Medal for English Literature, University of St Andrews  
1983 Class Medal for Psychology, University of St Andrews  
1982-85 United College Bursary (University of St Andrews Scholarship)  
1985-86 R. T. Jones Memorial Scholarship to Emory University, Atlanta, USA  
1986-90 Commonwealth Scholarship (Postgraduate Award under Commonwealth Scholarship and Fellowship Plan ex-UK) to Macquarie University  
2003 Short-listed finalist for British Psychology Society's Book of the Year (for *Psychology in Organizations*)  
2005 [Kurt Lewin Medal](#) for outstanding contribution to research in social psychology from the European Association of Experimental Social Psychology  
2005 Finalist for *Times Higher Education* Research Project of the Year (for work on 'The Glass Cliff' with M. Ryan)

- 2011 Short-listed finalist for Chartered Management Institute Book of the Year (for *The New Psychology of Leadership* with S. D. Reicher & M. J. Platow)
- 2011 Short-listed finalist for British Psychology Society's Book of the Year (for *The New Psychology of Leadership* with S. D. Reicher & M. J. Platow)
- 2012 Winner of University of San Diego's Outstanding Leadership Book Award (for *The New Psychology of Leadership* with S. D. Reicher & M. J. Platow)



## Fellowships

- 2006 Fellow of the Canadian Institute for Advanced Research (as member of Social Interactions, Identity and Well-being program)
- 2009 Academician of the Academy of Social Sciences
- 2009 Fellow of the Society of Experimental Social Psychology
- 2010 Fellow of the Association of Psychological Science
- 2012 Australian Laureate Fellow

## Teaching

### Teaching Awards

- 2009 British Psychological Society Award for Excellence in the Teaching of Psychology (conferring lifetime membership of the BPS).
- 2009 University of Exeter Teaching Fellowship
- 2010 UK Higher Education Academy National Teaching Fellowship (£10,000 prize)

### Courses taught

Since 1995, together with summary means from most recent teaching evaluations

Introduction to Psychology: Social and Organizational Psychology (first year)

1999 Overall effectiveness of the teaching = 5.7 (where 1 = ext. poor, 7 = excellent)

Introduction to Psychology: Research Methodology and Statistics (first year)

2005 Overall quality of the teaching = 4.4 (where 1 = poor, 5 = excellent)

Introduction to Organizational Psychology (first year)

2000 Overall effectiveness of the teaching = 6.2 (where 1 = ext. poor, 7 = excellent)

Classic Studies in Psychology (first year)

2005 Overall quality of the teaching = 4.5 (where 1 = poor, 5 = excellent)

Advances in Organizational Psychology (MSc)

Leadership and Psychology in Organizations (third year)

2012 Overall quality of the teaching = 4.8 (where 1 = poor, 5 = excellent)

## Postgraduate Supervision

### Post-doctoral supervision

- A. T. O'Brien (2003-6) *Applications of the ASPIRe model to organizations: Issues of collective voice and stress management*. (Industry-funded postdoctoral award)
- M. Ryan (2003-5) *Social identity and group decision-making* (Leverhulme Trust-funded postdoctoral award)  
(2005-6) *Gender and leadership* (ESF/RCUK-funded postdoctoral award)
- I. Adarves-Yorno (2005-6) *Social identity and creativity*. (ESRC-funded postdoctoral award)
- S. Sonnenberg (2005-6) *A social identity approach to economics*. (ESRC-funded postdoctoral award)
- K. Peters (2007-10). *Social identity and leadership*. (ESRC-funded postdoctoral award)
- I. Gleibs (2007-10). *Social identity and well-being*. (ESRC-funded postdoctoral award)
- M. Ferguson (2009-10) *The social psychology of demand and choice*. (CIFAR-funded postdoctoral award)
- M. Ramos (2009-10) *The acculturation and well-being of overseas students*. (ESRC-funded postdoctoral award)
- R. Yseldyk (2009-10) *Social identity, aging, and religion*. (CIFAR-funded postdoctoral award)
- K. Greenaway (2012-) *Social identity, control and health*. (CIFAR-funded postdoctoral award)
- N. Steffens (2012-) *Social identity, leadership and health*. (ARC-funded postdoctoral award)
- T. Cruwys (2012-) *Social identity, depression and mental health*. (ARC-funded postdoctoral award)

### PhD Supervision

(\* = APRA award holder,  $\delta$  = ESRC award holder)

- R. A. Eggins\* (1996-9) *Social identity and social conflict: Negotiating the path to resolution*. Subsequent positions: Lecturer, School of Psychology, Australian National University, Canberra.
- K. Veenstra\* (1999-2003) *The psychology of precarious employment: Security, status and social identification*. Subsequent positions: Postdoctoral researcher, School of Psychology, Australian National University; Department of Health, Australian Federal Government.
- R. Wright\* (1999-2008; co-supervised with K. Reynolds) *Self-categorization as a determinant of information flow in organizations*.
- I. Adarves-Yorno (2002-2005; co-supervised with T. Postmes) *Social identity and creativity*. Subsequent positions: ESRC post-doctoral fellow, School of Psychology, University of Exeter; Lecturer, Centre for Leadership Studies, University of Exeter.
- A. G. Livingstone $\delta$  (2002-2006) *Social identity and social conflict*. Subsequent positions: Postdoctoral fellow, School of Psychology, Cardiff University; Lecturer, University of Stirling.
- F. Mols (2002-2006; co-supervised with G. Davie) *EU attitudes and multi-level governance*. Subsequent positions: Post-doctoral fellow, School of Politics, University of Queensland.
- J. Ashby $\delta$  (2004-2007; co-supervised with P. Webley) *Occupational taxpaying cultures: A social identity approach*. Subsequent positions: ESRC post-doctoral fellow; Lecturer University of Exeter Business School.
- C. Knight $\delta$  (2003-2009) *The psychology of organizational space: Identity, engagement and empowerment*. Subsequent positions: Research Fellow, University of Exeter.

S. Saroyan (2008-2012) *Third parties and the dynamics of oppression: The Palestinian case*  
 N. Steffens (2009-2012) *Leaders' personal performance and prototypicality as interactive determinants of social identity advancement*. Subsequent positions: Post-doctoral fellow, School of Psychology, University of Queensland.

K. Bjerregaard<sup>δ</sup> (2008-) *Social identity and the motivation of care workers*.

D.Clin./M.Clin.Psych. Supervision

B. Balaam (1996-1997) *Cognitions about worry in social evaluation and illness-related situations: A comparison of high and low worriers*.

E. Jacobs (1997-1999) *The role of identity-based social influence in the subjective experience of stress*.

K. Schmidt (1998-2001) *Social identification as a buffer against group-based stress*.

J. Crabtree (2004-2006) *Social identification in clinical self-help groups as a basis for stigma protection and social change*.

## Scholarship

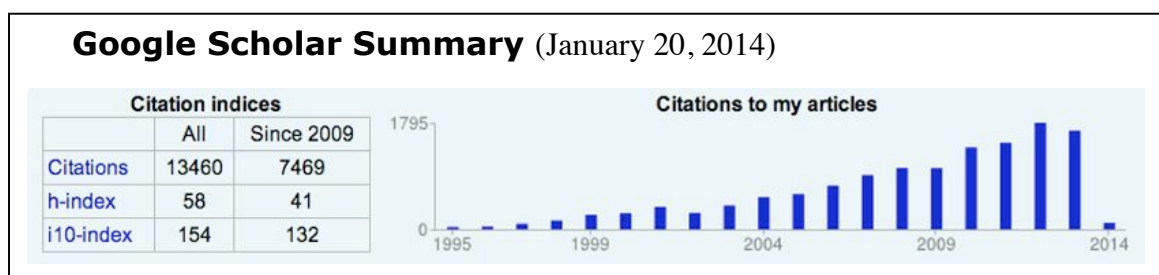
### Research Grants

- 1993-95 A\$174,000 from the Australian Research Council for research on *Social stereotyping and the perception of ingroup and outgroup homogeneity* (with P. J. Oakes & J. C. Turner).
- 1994 A\$18,000 from the ACT-NRMA Road Safety Trust for research on *Factors affecting the persuasiveness of messages about road safety* (with J. C. Turner & C. McGarty).
- 1996-98 A\$142,000 from the Australian Research Council for research on *The role of the group in the development and use of stereotypes: Issues of sharedness, accuracy and change* (with P. J. Oakes & J. C. Turner).
- 1999-2002 A\$147,000 from the Australian Research Council for research on *The psychology of social antagonism* (with J. C. Turner & K. J. Reynolds).
- 2001-2003 A\$140,000 from the Australian Research Council for research on *Social identity processes in groups and organizations: Issues of leadership and power* (with J. C. Turner & K. J. Reynolds).
- 2002-2005 £39,937 from the Economic and Social Research Council for research on *Intragroup status as a determinant of normative behaviour and norm-enforcement* (with J. Jetten & T. Postmes).
- 2003-2006 £168,740 from the Leverhulme Trust for research on *The impact of group cohesiveness on decision making and organizational functioning* (with T. Postmes, J. Jetten & P. Webley).
- 2003-2005 £25,000 from Dorset NHS Trust and The University of Exeter Community Link Fund for research on *Working with groups to harness organizational social capital: Testing the ASPIRe model* (with J. Jetten & A. O'Brien).
- 2003-2006 £186,112 from the Economic and Social Research Council for research on *Group identification as a strategy to cope with identity change* (with J. Jetten & T. Postmes).
- 2005-2007 £249,530 from the European Social Fund for research on *Beyond the glass ceiling: Social psychological analysis of the 'glass cliff'* (with M. Ryan).

- 2005-2008 £93,000 from the Economic and Social Research Council (a CASE award, co-funded by Rentokil) for research on *The psychology of office space*.
- 2006-2008 £15,376 from the Economic and Social Research Council for a seminar series on *Balancing the Tensions: Using Organisational Theory to Inform Business Practice*.
- 2007-2010 £1,063,022 from the Economic and Social Research Council for research on *The individual in the group: Social identity and the dynamics of change* (with T. Postmes, J. Jetten, C. Haslam, M. Ryan & H. Williams).
- 2006-2011 C\$125,000 from the Canadian Institute for Advanced Research for research into *Social interaction, identity and well-being* (Phase 1 programme funding as CIFAR Fellow).
- 2007-2013 £42,000 from the Economic and Social Research Council (a CASE award, co-funded by Somerset Care) for research on *The motivation of care workers*.
- 2009-2010 £72,795 from the Economic and Social Research Council for research on *International Students in the UK: Adaptation and Well-Being* (with M. Ramos).
- 2009-2011 £239,000 from PT (the Netherlands Flower Council) for research on 'Determinants of well-being in offices' (with C. Knight & T. Postmes).
- 2010-2013 A\$480,548 from the Australian Research Council for research on *Leadership, social identity and the dynamics of influence in intergroup relations: A new understanding of social continuity and social change* (with E. Subašić, K. J. Reynolds, P. 't Hart; & S. D. Reicher).
- 2011-2016 C\$125,000 from the Canadian Institute for Advanced Research for research into *Social interaction, identity and well-being* (Phase 2 programme funding as CIFAR Fellow).
- 2012-2017 A\$2,529,601 from the Australian Research Council for research on *Responding to the challenges of identity change: An Advanced Social Identity Approach to issues of leadership, health and well-being*.
- 2014 \$A25,089 from the Australian Passport Office for research on *Provision of Behaviour Change Research Services for Lost and Stolen Passports* (with P. Sanderson, J. Tangen, K. Peters, & K. Greenaway).

## Publications

- Note: <sup>M</sup> = Publication cited more than 1000 times according to Google Scholar ( $N=3$ )  
<sup>D</sup> = Publication cited more than 500 times according to Google Scholar ( $N=0$ )  
<sup>C</sup> = Publication cited more than 100 times according to Google Scholar ( $N=34$ )



## Authored Books

- <sup>M</sup> Oakes, P. J., Haslam, S. A., & Turner, J. C. (1994). *Stereotyping and social reality*. Oxford, UK: Blackwell.
- Haslam, S. A., & McGarty, C. (1998). *Doing psychology: An introduction to research methodology and statistics*. London: Sage.

- <sup>M</sup> Haslam, S. A. (2001/ 2004). *Psychology in organizations: The social identity approach* (1<sup>st</sup> ed./ 2<sup>nd</sup> ed.). London: Sage.  
[Chapter 2 “The social identity approach” reprinted (2007) in S. Ybema & K. Bijlsma-Frankema (Eds.) *Organization science*. London: Sage]
- <sup>C</sup> Haslam, S. A., & McGarty, C. (2003/ 2014). *Research methods and statistics in psychology* (1<sup>st</sup> ed./2<sup>nd</sup> ed.). London: Sage.
- Haslam, S. A., & Reicher, S. D. (2003/ 2006). *A user’s guide to ‘The Experiment’: Exploring the psychology of groups and power* (1<sup>st</sup> ed./2<sup>nd</sup> ed.). London: BBC Learning.
- <sup>C</sup> Haslam, S. A., Reicher, S. D., & Platow, M. J. (2011). *The new psychology of leadership: Identity, influence and power*. Hove, UK: Psychology Press.



### Edited Books

- <sup>C</sup> Spears, R., Oakes, P. J., Ellemers, N., & Haslam, S. A. (Eds.) (1997). *The social psychology of stereotyping and group life*. Oxford, UK: Blackwell.
- McGarty, C., & Haslam, S. A. (Eds.) (1997). *The message of social psychology: Perspectives on mind in society*. Oxford, UK: Blackwell.
- <sup>C</sup> Haslam, S. A., van Knippenberg, D., Platow, M., & Ellemers, N. (Eds.) (2003). *Social identity at work: Developing theory for organizational practice*. Hove, UK: Psychology Press.
- Jetten, J., Haslam, C., & Haslam, S. A. (Eds.) (2012). *The social cure: Identity, health and well-being*. Hove, UK: Psychology Press.
- Smith, J. R., & Haslam, S. A. (Eds.) (2012). *Social psychology: Revisiting the classic studies*. London: Sage.
- Haslam, S. A., & Reicher, S. D. (Eds.) (in press). *Psychology of leadership: Major works*. London: Sage.





### Journal special issues

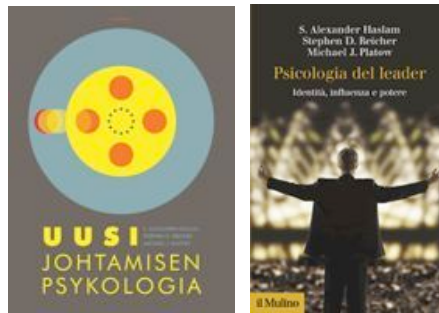
- Haslam, S. A., Cornelissen, J. P., & Balmer, J. M. T. (Eds.) (2007). Organizational identity and corporate identity. Special Issue of *British Journal of Management*, 18, S1-S94.
- Haslam, S. A., Jetten, J., Postmes, T. & Haslam, C. (Eds.) (2009). Social identity, health and well-being. Special Issue of *Applied Psychology: An International Review*, 58, 1-192.
- Haslam, S. A., Reicher, S. D., & Sutton, J. (2011). The shock of the old: Reconnecting with Milgram's obedience studies, 50 years on. Special Section of *The Psychologist*, 24, 650-660.
- Haslam, S. A., Reicher, S. D., & Reynolds, K. J. (2012). John Turner's work and its impact on social psychology. Joint Virtual Special Issue of *British Journal of Social Psychology* and *European Journal of Social Psychology*.
- Wegge, J., Shemla, M., & Haslam, S. A. (2014). Health promotion through leadership. *Zeitschrift für Personalforschung (German Journal of Research in Human Resource Management)*, 28, 1-204.
- Haslam, S. A., Reicher, S. D., & Miller, A. G. (2014). Milgram at 50: Exploring the enduring relevance of psychology's most famous studies. *Journal of Social Issues*, 70, 393-602.



### Derivative texts

- Haslam, S. A., & McGarty, C. (1999). *Doing psychology: A study guide*. London: Sage.

- Dardenne, B., Haslam, S. A., McGarty, C., & Yzerbyt, Y. (1998). *La recherche en psychologie: Méthodologie et statistique*. Louvain-la-Neuve, Belgium: Academie Bruylant. (Adapted French edition of *Doing Psychology*).
- Haslam, S. A., Reicher, S. D. & Platow, M. J. (2012). *Uusi johtamisen psykologia*. Helsinki: Gaudeamus HUP. (Finnish edition of *The new psychology of leadership: Identity, influence and power*).
- Haslam, S. A., Reicher, S. D. & Platow, M. J. (2013). *Psicologia del leader: Identità, influenza e potere*. Bologna: Società editrice il Mulino. (Italian edition of *The new psychology of leadership: Identity, influence and power*).



### Handbook chapters

- <sup>C</sup> Haslam, S. A., Oakes, P. J., Turner, J. C., & McGarty, C. (1996). Social identity, self-categorization and the perceived homogeneity of ingroups and outgroups: The interaction between social motivation and cognition. In: R. M. Sorrentino & E. T. Higgins (Eds.), *Handbook of motivation and cognition* (Vol. 3, pp. 182-222). New York, USA: Guilford.
- Haslam, S. A., & McGarty, C. (2004). Experimental design and causality in social psychological research. In C. Sanson, C. C. Morf, & A. T. Panter (Eds.), *Handbook of methods in social psychology* (pp. 235-264). Thousand Oaks, CA: Sage.
- <sup>C</sup> Haslam, S. A., & Ellemers, N. (2005). Social identity in industrial and organizational psychology: Concepts, controversies and contributions. In G. P. Hodgkinson & J. K. Ford (Eds.), *International Review of Industrial and Organizational Psychology* (Vol.20, pp.39-118). Chichester, UK: Wiley.
- Ellemers, N., De Gilder, D., & Haslam, S. A. (2008). Motivating individuals and groups at work in the 21st Century. In C. Wankel (Ed.), *21st Century Management: A Reference Handbook*. (Vol. 2, pp.182-192). Thousand Oaks, CA: Sage.
- Reicher, S. D., Spears, R., & Haslam, S. A. (2010). *The social identity approach in social psychology*. In M. S. Wetherell & C. T. Mohanty (Eds.), *Sage Identities Handbook* (pp.45-62). London: Sage.
- Haslam, S. A., & Ellemers, N. (2011). Identity processes in organizations. In: V. Vignoles, S. Schwartz & K. Luyckx (Eds.), *Handbook of identity theory and research* (Vol.2., pp.715-744). New York: Springer.
- Ellemers, N. & Haslam, S. A. (2012). Social identity theory. In P. Van Lange, A. Kruglanski, & T. Higgins (Eds.), *Handbook of theories of social psychology* (pp.379-398). London: Sage.
- Morton, T., Wright, R., Peters, K. O., Reynolds, K. J. & Haslam, S. A. (2012). Social identity and the dynamics of organizational communication. In H. Giles (Ed.). *Handbook of intergroup communication* (pp.319-330). New York: Routledge.
- Bruckmüller, S., Ryan, M. K., Haslam, S. A., & Peters, K. O. (2013). Ceilings, cliffs, and labyrinths: Exploring metaphors for workplace gender discrimination. In: M. K. Ryan &



N. R. Branscombe (Eds.) *The Sage Handbook of Gender and Psychology* (pp.450-464). London: Sage.

Haslam, S. A., Reicher, S. D., & Platow, M. J. (2014). Leadership: Theory and practice. In J. Simpson & J. Dovidio (Eds.) *Handbook of personality and social psychology* (pp.67-94). New York: American Psychological Association.

Reicher, S. D., Haslam, S. A., & Platow, M. J. (in press). The social psychological study of leadership. In R.A.W. Rhodes & P. 't Hart (Eds.) *Oxford Handbook of Political Leadership*. Oxford: Oxford University Press.

### Chapters in edited books

Haslam, S. A., McGarty, C., & Turner, J. C. (1996). Salient group memberships and persuasion: The role of social identity in the validation of beliefs. In: J. Nye & A. Brower (Eds.), *What's so social about social cognition? Research on socially shared cognition in small groups*. (pp. 29-56) Thousand Oaks, CA: Sage.

Oakes, P. J., Haslam, S. A., & Turner, J. C. (1996). A consideration of prototypicality from the perspective of self-categorization theory. In J-C. Deschamps, J. F. Morales, D. Paez & H. Paicheler (Eds.), *Current perspectives on social identity and social categorization*. Barcelona: Anthropos. [in Spanish]

<sup>C</sup> Haslam, S. A. (1997). Stereotyping and social influence: Foundations of stereotype consensus. In: R. Spears, P. J. Oakes, N. Ellemers & S. A. Haslam (Eds.), *The social psychology of stereotyping and group life* (pp. 119-143). Oxford, UK: Blackwell.

Spears, R., & Haslam, S. A. (1997). Stereotyping and the burden of cognitive load. In: R. Spears, P. J. Oakes, N. Ellemers & S. A. Haslam (Eds.), *The social psychology of stereotyping and group life* (pp. 171-207). Oxford, UK: Blackwell.

Spears, R., Oakes, P. J., Ellemers, N., & Haslam, S. A. (1997). The social psychology of stereotyping and group life. In: R. Spears, P. J. Oakes, N. Ellemers & S. A. Haslam (Eds.), *The social psychology of stereotyping and group life* (pp. 1-19). Oxford, UK: Blackwell.

McGarty, C., & Haslam, S. A. (1997). Introduction and a short history of social psychology. In: C. McGarty & S. A. Haslam (Eds.), *The message of social psychology: Perspectives on mind in society* (pp. 1-19). Oxford, UK: Blackwell.

Oakes, P. J., Haslam, S. A., & Turner, J. C. (1998). The role of prototypicality in group influence and cohesion: Contextual variation in the graded structure of social categories. In S. Worchel, J. F. Morales, D. Paez, J-C. Deschamps (Eds.), *Social identity: International perspectives* (pp. 75-92). London: Sage.

Oakes, P. J., Haslam, S. A., & Reynolds, K. J. (1999). Social categorization and social context: Is stereotype change a matter of information or meaning? In D. Abrams & M. A. Hogg (Eds.), *Social identity and social cognition* (pp. 55-79). Oxford, UK: Blackwell.

Oakes, P. J., Haslam, S. A., & Turner, J. C. (1999). Construction de l'identité à partir du contexte (The contextual creation of identity). In Deschamps J. F., Morales, D. Paez, & S. Worchel, J-C. (Eds.), *Social identity: The creation of individuality through intergroup relations* (pp. 103-125). Grenoble, France: University of Grenoble Press.

Oakes, P. J., Reynolds, K. J., Haslam, S. A., & Turner, J. C. (1999). Part of life's rich tapestry: Stereotyping and the politics of intergroup relations. In S. Thye, E. E. Lawler, M. W. Macy & H. A. Walker (Eds.), *Advances in group processes* (Vol. 16, pp. 125-160). Stanford, CA: JAI Press.

<sup>C</sup> Turner, J. C., & Haslam, S. A. (2001). Social identity, organizations and leadership. In: M. E. Turner (Ed.), *Groups at work: Advances in theory and research* (pp. 25-65). Hillsdale, NJ: Erlbaum.

- Haslam, S. A. (2001). Social identity, deindividuation and organizational behaviour: The upSIDE to groupthink, information over-sampling and soldiering. In T. Postmes, R. Spears, M. Lea & S. D. Reicher (Eds.), *SIDE issues centre stage: Recent developments in studies of deindividuation in groups* (pp. 79-106). Amsterdam: Royal Netherlands Academy of Arts and Sciences.
- Oakes, P. J., & Haslam, S. A. (2001). *Distortion v. Meaning: Categorization on trial for incitement to intergroup hatred*. In M. Augoustinos & K. Reynolds (Eds.), *Understanding prejudice, racism and social conflict* (pp. 179-194). London, UK: Sage.
- Haslam, S. A., & Platow, M. (2001). Your wish is our command: The role of shared social identity in translating a leader's vision into follower's action. In M. A. Hogg & D. Terry (Eds.), *Social identity processes in organizational contexts* (pp. 213-228). New York: Psychology Press.
- Haslam, S. A., Turner, J. C., Oakes, P. J., Reynolds, K. J., & Doosje, B. (2002). From personal pictures in the head to collective tools in the world: How shared stereotypes allow groups to represent and change social reality. In C. McGarty, V. Y. Yzerbyt, & R. Spears (Eds.), *Stereotypes as explanations: The formation of meaningful beliefs about social groups* (pp. 157-185). Cambridge, UK: Cambridge University Press.
- Ellemers, N., Haslam S. A., Platow M. J., & van Knippenberg, D. (2003). Social identity at work: Developments, debates, directions. In S. A. Haslam, D. van Knippenberg, M. J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice* (pp.1-26). Hove, UK: Psychology Press.
- Wegge, J., & Haslam, S. A. (2003). Group goal setting, social identity, and self-categorization: Engaging the collective self to enhance group performance and organizational outcomes. In S. A. Haslam, D. van Knippenberg, M. J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice* (pp.43-59). Hove, UK: Psychology Press.
- <sup>c</sup> van Knippenberg, D., & Haslam, S. A. (2003). Realizing the diversity dividend: Exploring the subtle interplay between identity, ideology and reality. In S. A. Haslam, D. van Knippenberg, M. J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice* (pp. 61-77). Hove, UK: Psychology Press.
- Eggs, R. A., Reynolds, K. J., & Haslam, S. A. (2003). Working with identities: The ASPIRe model of organizational planning, negotiation and development. In S. A. Haslam, D. van Knippenberg, M. J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice* (pp. 241-257). Hove, UK: Psychology Press.
- Haslam, S. A., Branscombe, N., & Bachmann, S. (2003). Why consumers rebel: Social identity and the aetiology of adverse reactions to service failure. In S. A. Haslam, D. van Knippenberg, M. J. Platow, & N. Ellemers (Eds.), *Social identity at work: Developing theory for organizational practice* (pp. 293-309). Hove, UK: Psychology Press.
- Reynolds, K. J., Turner, J. C., & Haslam, S. A. (2003). Social identity and self-categorization theories' contribution to understanding identification, salience and diversity in teams and organizations. In M. A. Neale & Mannix, E. (Series Eds.) & J. Polzer (Vol Ed.), *Research on managing groups and teams: Identity issues in groups* (Vol.5, pp.279-304). Oxford, UK: Elsevier Science.

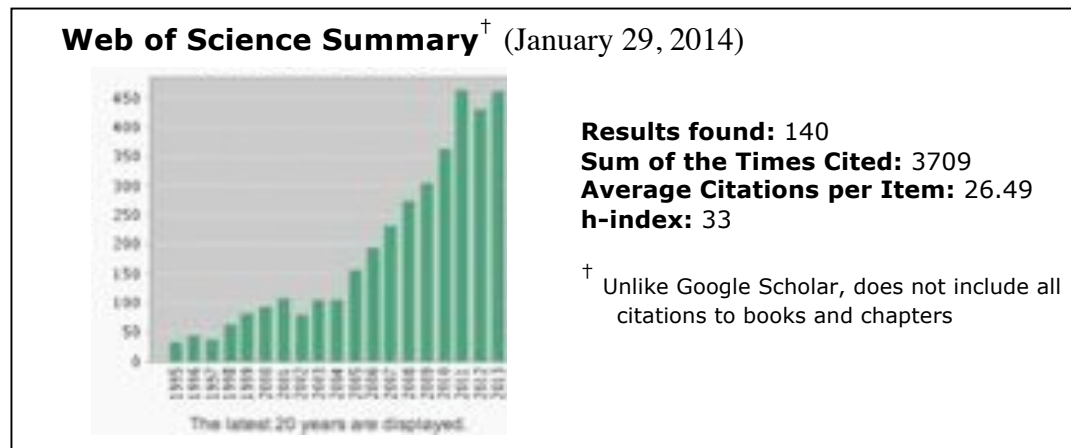
- Platow, M. J., Haslam, S. A., Foddy, M., & Grace, D. M. (2003). Leadership as the outcome of self-categorization processes. In D. van Knippenberg, & M. A. Hogg (Eds.), *Leadership and power: Identity processes in groups and organizations* (pp.34-47). London: Sage.

- Reynolds, K. J., Oakes, P. J., Haslam, S. A., Turner, J. C., & Ryan, M. K. (2004). Social identity as the basis for group entitativity: Elaborating the case for the “science of groups per se”. In V. Yzerbyt, C. M. Judd, & O. Corneille (Eds.), *The psychology of group perception: Perceived variability, entitativity and essentialism* (pp.317-333). New York: Psychology Press.
- McGarty, C., & Haslam, S. A. (2005). Research in psychology: Learning the tools of the trade. In M. Hewstone and F. Fincham (Eds.), *Introduction to psychology* (pp.24-41). Oxford, UK: Blackwell.
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- Haslam, S. A. (2007). Organizational behavior. In Baumeister, R. & Vohs, K. (Eds.) *Encyclopedia of Social Psychology* (pp.640-641). Thousand Oaks, CA: Sage.
- Haslam, S. A. (2008). Stereotypes. In Salkind, D. (Eds.) *The Encyclopedia of Educational Psychology*. Thousand Oaks, CA: Sage.
- Haslam, S. A. (2010). Great person theory of leadership. In M. A. Hogg & J. M. Levine (Eds.) *Sage Encyclopedia of Group Processes and Intergroup Relations* (pp.311-313). Thousand Oaks, CA: Sage.
- Haslam, S. A. & Platow, M. J. (2010). Idiosyncrasy credit. In M. A. Hogg & J. M. Levine (Eds.) *Sage Encyclopedia of Group Processes and Intergroup Relations* (pp.420-422). Thousand Oaks, CA: Sage.
- Haslam, S. A. & Dovidio, J. F. (2010). Prejudice. In M. A. Hogg & J. M. Levine (Eds.) *Sage Encyclopedia of Group Processes and Intergroup Relations* (pp.655-660). Thousand Oaks, CA: Sage.
- Van Dick, R., & Haslam, S.A. (2013). Organizational identification. In E.H. Kessler (Ed.), *Encyclopedia of Management Theory* (Vol. 2, pp. 556-559). Thousand Oaks: Sage.
- Haslam, S. A., Reicher, S. D., & Platow, M. J. (in press). Leadership. In J. D. Wright (Ed.), *International Encyclopedia of the Social and Behavioral Sciences* (2<sup>nd</sup> Ed). Oxford, UK: Elsevier.

### *Professional journals* (C = cover story, see image)

- Haslam, S. A. (2000). Going the extra mile: Social identity and the link between leadership and followership. *Keeping Managers Up-to-date*. Australian Graduate School of Management: January-March, 2-4.
- Eggin, R. A., & Reynolds, K. J., & Haslam, S. A. (2002). The ASPIRe model: Working with identities to enhance organizational outcomes. *Canberra Bulletin of Public Administration*, 61, 56-61.
- Haslam, S. A., & Reicher, S. D. (2003). Beyond Stanford: Questioning a role-based explanation of tyranny. *Dialogue*, 18, 22-25.
- Haslam, S. A., & Reicher, S. D. (2003). A tale of two prison experiments: Beyond a role-based explanation of tyranny. *Psychology Review*, 9, 2-6.
- Reicher, S. & Haslam, S. A., (2004). The banality of evil: Thoughts on the psychology of atrocity. *Anthropology News*, 45, 14-15.
- Haslam, S. A., & Parkinson, B. (2005). Pulling together or pulling apart: Towards organic pluralism in social psychology. *The Psychologist*, 18, 550-552.
- <sup>C</sup> Reicher, S. D. & Haslam, S. A. (2006). Tyranny revisited: Groups, psychological well-being and the health of societies. *The Psychologist*, 19, 146-150.
- Ryan, M. K. & Haslam, S. A. (2006). What lies beyond the glass ceiling? The glass cliff and the potential precariousness of women's leadership positions. *Human Resources Management International Digest*, 14, 3-5.

- Ryan, M. K. & Haslam, S.A. (2006). The glass cliff: The stress of working on the edge. *European Business Forum*, 27, 42-45.
- Reicher, S. D., & Haslam, S. A. (2007). Is evil banal? The limitations of Milgram and Zimbardo's theorizing. *Psychology Review*, 13, 2-6.
- <sup>C</sup> Haslam, S. A., & Reicher, S. D. (2008). Questioning the banality of evil. *The Psychologist*, 21, 16-19.
- Reicher, S. D. & Haslam, S. A. (2008). Beyond obedience: A challenge to the conformity bias in social psychology. *Psychology Review*, 16(1), 2-5.
- Reicher, S. D. & Haslam, S. A. (in press). A Sherif for today and for tomorrow. *The Psychologist*.



### *Editorials, magazine and other miscellaneous publications*

- Turner, J. C., Oakes, P. J., Haslam, S. A., & David, B. (1994). Social identity, self-categorization and the group. *Innostranja Psihologija (Foreign Psychology)*, 2, 8-17. (Special Issue on 'Group processes')
- Haslam, S. A. (2002). Editorial. *European Journal of Social Psychology*, 32, 1-2.
- Haslam, S. A., & Reicher, S. (2002). Experiment in using TV as a science lab for research. *The Times Higher Education Supplement*, May 10, 18-19.
- Reicher, S. & Haslam, S. A., (2004). Why everyone's not a torturer. *BBC News on-line*. <http://news.bbc.co.uk/1/hi/magazine/3700209.stm>
- Haslam, S. A., & Reicher, S. (2004). Visión crítica de la explicación de la tiranía basada en los roles: Pensando más allá del Experimento de la Prisión de Stanford. (A critique of the role-based explanation of tyranny: Thinking beyond the Stanford Prison). *Revista di Psicologia Social*, 19, 115-122.
- Haslam, S. A., & Ryan, M. K. (2004). Introducing the glass cliff. *BBC News on-line* <http://news.bbc.co.uk/1/hi/magazine/3755031.stm>
- Haslam, S. A., & Reicher, S. D. (2005). The psychology of tyranny. *Scientific American Mind*, 16(3), 44-51.



- Haslam, S. A., & Knight, C. (2006). Your place or mine? *BBC News on-line*  
[http://newsvote.bbc.co.uk/2/hi/uk\\_news/magazine/6155438.stm](http://newsvote.bbc.co.uk/2/hi/uk_news/magazine/6155438.stm)
- Haslam, S. A. (2007). I think therefore I err? *Scientific American Mind*, 18(3), 90-91.
- Ashby, J., Ryan, M. K., & Haslam, S. A. (2007). Legal work and the glass cliff: Evidence that women are preferentially selected to lead problematic cases. *William and Mary Law Journal*, 13, 775-793.
- <sup>C</sup> Reicher, S. D., Haslam, S. A. & Platow, M. J. (2007). The new psychology of leadership. *Scientific American Mind*, 17(3), 22-29.
- <sup>C</sup> Haslam, S. A., Salvatore, J., Kessler, T., & Reicher, S. D. (2008). The social psychology of success. *Scientific American Mind*, 19(2), 24-31.
- <sup>C</sup> Jetten, J., Haslam, C., Haslam, S. A., & Branscombe, N. (2009). The social cure. *Scientific American Mind*, 20(5), 26-33.
- Haslam, S. A., & Knight, K. (2010). Cubicle, sweet cubicle: Why some office spaces alienate workers, while others make them happier and more efficient. *Scientific American Mind*, 21(3), 30-35.
- Reicher, S. D., & Haslam, S. A. (2011). Culture of shock: A fresh look at Milgram's obedience studies. *Scientific American Mind*, 22(6), 30-35.
- Haslam, S. A., & Reicher, S. D. (2012). In search of charisma. *Scientific American Mind*, 23(4), 42-49. doi:10.1038/scientificamericanmind0712-42
- <sup>C</sup> Haslam, S. A., Adarves-Yorno, I., Postmes, T., & Jans, L. (2014). Creativity is collective. *Scientific American Mind*, 24(4), 30-35.
- Cruwys, T., Haslam, S. A., & Dingle, G. A. (2014). The new group therapy. *Scientific American Mind*, 24(5), 60-63.
- Haslam, S. A., Reicher, S. D., Millard, K., & Birney, M. (2014). Just obeying orders? *New Scientist*, No. 2986 (September 13), 28-31.

## Other Research Output

### *Selected Conference Papers (and published abstracts)*

- Haslam, S. A. (1986). *A self-categorization approach to social stereotyping*. Psychology Postgraduate Conference. Sydney, NSW, September 27.
- Haslam, S. A. (1987). *Self-categorization and social stereotyping*. 16th Annual Meeting of Australian Social Psychologists. Canberra, ACT, May 8-10.
- Haslam, S. A. (1988). *Social comparative context and social stereotyping*. Australian Bicentennial Meeting of Social Psychologists. Leura, NSW, August 25-27.
- Haslam, S. A. (1989). *Extremism and accentuation: A self-categorization account*. 18th Annual Meeting of Australian Social Psychologists. Coolangatta, QLD, May 12-14.
- Haslam, S. A. (1990). *What is false about false consensus?* 19th Annual Meeting of Australian Social Psychologists. McLaren Vale, SA, May 4-6.
- Haslam, S. A. (1991). *Intergroup relations and frame of reference as determinants of stereotype content*. 20th Annual Meeting of Australian Social Psychologists. Ballarat, VIC, April 19-21.
- Haslam, S. A. (1991). *Social judgemental effects in stereotyping: Comparative context, self-categorization and accentuation*. Fourth International "Nag's Head" Conference on Stereotypes and Intergroup Relations. Highland Beach, Florida, June 16-21.
- Haslam, S. A. (1992). *Social comparative context and illusory correlation: When ingroup favouritism gives way to a Black Sheep Effect*. 21st Annual Meeting of Australian Social Psychologists. Hibiscus Coast, New Zealand, April 23-26.

- Oakes, P. J., & Haslam, S. A. (1992). *Intragroup homogeneity and social comparative context: The interaction between social categorization and stereotype content*. Joint meeting of the European Association of Experimental Social Psychology (EAESP) and the Society for Experimental Social Psychology. Leuven/ Louvain-la-Neuve, Belgium, July 15-18.
- Haslam, S. A. & Oakes, P. J. (1993). *The social contextual basis of outgroup homogeneity*. 22nd Annual Meeting of Australian Social Psychologists. Newcastle, NSW, April 15-18.
- Haslam, S. A. (1993). *Stereotype validity: A question of content or context?* General Meeting of the European Association of Experimental Social Psychology (EAESP). Lisbon, Portugal, September 15-20. (Abstract: *Social Psychology in Europe*, p. 50).
- Haslam, S. A. (1994). *Does stereotyping stem from ignorance? The role of familiarity in perceptions of group homogeneity*. 23rd Annual Meeting of Australian Social Psychologists, Cairns, QLD, April 28-May 1.
- Haslam, S. A. (1996). *Group consensualization and the dynamics of emergent stereotype sharedness*. 25th Annual Meeting of the Society of Australasian Social Psychologists, Canberra, ACT, May 2-5 (Abstract: *Australian Journal of Psychology*, 48, 62).
- Haslam, S. A. (1996). *Stereotyping and group consensualization: The role of social influence in emergent stereotype sharedness*. General Meeting of the European Association of Experimental Social Psychology (EAESP). Gmunden, Austria, July 13-18 (Abstract: *Social Psychology in Europe*, p. 64).
- Haslam, S. A., & Wilson, A. (1997). *Shared ingroup beliefs are fundamental to the expression of intergroup prejudice*. 26th Annual Meeting of the Society of Australasian Social Psychologists, Wollongong, NSW, April 17-20 (Abstract: *Australian Journal of Psychology*, 49, 37).
- Haslam, S. A., & McGarty, C. (1998). *Whose validity? Methodology, theory and the management of scientific uncertainty*. 27th meeting of the Society of Australasian Social Psychologists, Christchurch, New Zealand, April 16-19. (Abstract: *Australian Journal of Psychology*, 50, 24).
- Haslam, S. A. (1999). *Who needs to know? The role of self-categorization in organizational communication*. 28th meeting of the Society of Australasian Social Psychologists, Coolool, QLD, April 8-11. (Abstract: *Australian Journal of Psychology*, 51, 9-10).
- Haslam, S. A. (1999) *Social identity, self-categorization and work motivation: Rethinking the contribution of the group to positive and sustainable organizational outcomes*. 4th International Work Motivation conference. Sydney, NSW, June 22-24.
- Haslam, S. A. (1999). *Minding your own business: Exploring the role of self-categorization in organizational communication*. 3rd Australian Industrial and Organizational Psychology Conference, Brisbane, QLD, June 25-27. (Abstract: *Australian Journal of Psychology*, 51, 59)
- Haslam, S. A. (1999). *Social identity, deindividuation and organizational behaviour: The upSIDE to groupthink, information over-sampling and soldiering*. Dutch Academy of Social Sciences conference on Social Identity and Deindividuation. Amsterdam, NL, June 30-July 2.
- Haslam, S. A. (1999) *Social identifications and needs hierarchies: The role of collective self-actualization in work motivation*. General Meeting of the European Association of Experimental Social Psychology (EAESP). Oxford, UK, July 7-11.
- Haslam, S. A. (1999). *Social identity salience as a basis for stereotype consensus and socially shared cognition*. Annual Meeting of the Society of Experimental Social Psychology, St Louis, USA, October 17.

- Haslam, S. A. (2000). *Should I stay or should I go? Field and laboratory studies of social identification, loyalty and turnover*. 19th meeting of the Society of Australasian Social Psychologists, Fremantle, WA, April 27-30. (Abstract: *Australian Journal of Psychology*, 52).
- Haslam, S. A. (2000). *The importance of being one of us and of doing us proud: Leadership, followership and the conundrum of charisma*. Small Group meeting on Social Identity Processes in Organizations, Amsterdam, July 5-8.
- Haslam, S. A. (2001). *Social identity at work: A new dawn or a false one?* Centenary meeting of the British Psychology Society, Glasgow, March 28-30.
- Haslam, S. A., Eggins, R. A. & Reynolds, K. J. (2002). *Social identity, self-categorization and the ASPIRe model of organizational development: Working with groups to realize social capital*. British Psychology Society Occupational Psychology Conference, Blackpool, January 3-5.
- Haslam, S. A., & Wegge, J. (2002). *Social identity, self-categorization and group goal settings: Engaging the collective self to enhance group performance*. General Meeting of the European Association of Experimental Social Psychology (EAESP). San Sebastian, Spain, June 25-29.
- Haslam, S. A., & Reicher, S. D. (2003). *Social identity processes in organizations: Evidence from the BBC Prison Experiment*. European Association of Work and Organizational Psychology (EAWoP). Lisbon, Portugal, May 14-17.
- Haslam, S. A., Jetten, J. & O'Brien, A. T. (2003). *Social identity and the psychology of stress*. New York conference on Identity Processes in Organizations. New York, June 4-5.
- Haslam, S. A., & Reicher, S. D. (2004). *Identity entrepreneurship and the consequences of identity failure: Leadership in the BBC Prison Experiment*. British Psychology Society, Social Section, University of Liverpool, September 10.
- Haslam, S. A., & Reicher, S. D. (2004). *Leadership, identity entrepreneurship and the consequences of identity failure*. General Meeting of the European Association of Experimental Social Psychology (EAESP). Würzburg, Germany, July 20-24.
- Haslam, S. A., & Reicher, S. D. (2005). *Rethinking the psychology of tyranny: The BBC Prison Study*. Society of Experimental Social Psychology, San Diego, October 8-9.
- Haslam, S. A. & Ryan, M. K. (2005). *Social identity, women and leadership: The dynamics of the glass cliff*. Dutch Academy of Social Sciences conference on Social Identity Processes in Organizations, Amsterdam, June 8-11.
- Haslam, S. A. & Ryan, M. K. (2006). *Gender, leadership and the glass cliff: Dynamics surrounding the appointment of women to precarious leadership positions*. International Congress of Applied Psychology, Athens, July 17-21.
- Haslam, S. A. & Knight, C. (2007). *Your space or ours? How space management relates to issues of identity ... and why it matters*. ESRC conference on Space and Identity, Royal Institute of British Architects, London, March 16.
- Haslam, S. A. (2008). *The social psychology of resistance: Using prison studies to extend our theoretical imagination*. General Meeting of the European Association of Experimental Social Psychology (EAESP). Opatija, Croatia, June 10-15.
- Haslam, S. A., Jetten, J., Haslam, C. & Knight, C. (2008). *Working with social identity to enhance neuropsychological outcomes and adjustment: The case for a social neuropsychology*. Meeting of the International Neuropsychology Society (INS), Buenos Aires, July 3-5.
- Haslam, S. A. (2009). *The social cure: The role of social identity in determining health-related outcomes and adjustment*. International Congress of Psychology. Oslo, July 7-10.

- Haslam, S. A. & Bjerregaard, K. (2009). *The neglected role of organizational identification in carer motivation*. International Association of Homes and Services for the Aged (IAHSA) Conference, London, July 19-22.
- Haslam, S. A. (2009). *An invitation to social neuropsychology: More than just a marriage of convenience*. Neuropsychology Rehabilitation Conference. Tallinn, August 3-4.
- Haslam, S. A. (2009). *The social cure: The role of social identity in determining health-related outcomes and adjustment*. American Psychology Association (APA) Conference. Toronto, August 6-9.
- Haslam, S. A. (2009). *The importance of social identity for health and well-being*. Institute for Health and Aging Conference. Waterloo, August 7.
- Haslam, S. A. (2009). *The social cure: Identity, health and well-being*. British Science Festival. Guilford, September 8-11.
- Haslam, S. A. (2009). *The importance of social identity for health and well-being*. European Congress of Health Psychology (ECHP) Conference. Pisa, September 23-35.
- Haslam, S. A. (2009). *Making us better: Why social identity is central to health and well-being*. Society of Experimental Social Psychology (SESP) Conference. Maine, October 15-18.
- Haslam, S. A. (2010). *The new psychology of leadership: Identity, influence and power*. International Congress of Applied Psychology (ICAP). Melbourne, July 13-17.
- Haslam, S. A., Reicher, S. D., & Smith, J. R. (2011). *Working towards the leader: Identification with tyrannical leadership as a basis for tyrannical behaviour*. General Meeting of the European Association of Experimental Social Psychology (EASP). Stockholm, Sweden, July 12-16.
- Haslam, S. A., Reicher, S. D., & Smith, J. R. (2011). *Working towards the experimenter: The importance of identification in Milgram's obedience experiments*. BPS Social Section Meeting. Cambridge, September 6-8.
- Haslam, S. A. (2013). *We're mad as hell and we're not going to take it any more: Social identity and system de-justification*. Society of Personality and Social Psychology (SPSP). New Orleans, USA, January 18-20.
- Haslam, S. A. & Reicher, S. D. (2013). *Mindless conformity or engaged followership? Rethinking the psychology of Milgram's participants*. Conference on the Legacy of Stanley Milgram, Yale University, October 26.



- Haslam, S. A., Reicher, S. D., Millard, K., & Birney, M. E. (2014). *Studying harm doing without doing harm*. 43rd Annual Meeting of the Society of Australasian Social Psychologists, Canberra, ACT, April 9-12.
- Haslam, S. A. & Reicher, S. D. (2014). *Mindless conformity or engaged followership? Rethinking received conclusions from Milgram's 'Obedience to Authority' research*. General Meeting of the European Association of Experimental Social Psychology (EASP). Amsterdam, July 6-9.

### Visiting Colloquia

- 1989 *Social stereotyping and social judgement*. Department of Psychology, The Australian National University, Canberra, ACT, September 11.
- 1993 *Models of stereotype formation*. Department of Psychology, The University of Newcastle, NSW, March 11.
- The correlational basis of stereotype formation: Illusion or social categorical reality?* Department of Psychology, The University of St. Andrews, Scotland, October 15.
- 1995 *Stereotype consensus: A product of experience or social identification?* Department of Psychology, The University of Kent, England, April 11.
- What is the role of group membership in the emergence of stereotype consensus?* Department of Social Psychology, The University of Amsterdam, The Netherlands, May 11.
- 1997 *Do we need a theory of socially shared cognition to understand the relationship between stereotyping and prejudice?* Department of Psychology, The University of Melbourne, September 17.
- 1998 *When and why are stereotypes shared? The need for a theory of socially shared cognition*. Department of Psychology, The University of New South Wales, May 27.
- 1999 *Why are stereotypes shared? Integrating the social and the cognitive to solve one of social psychology's master problems*. Department of Psychology, The University of Aberdeen, February 9.
- Your wish is my command : How does the relationship between leaders and followers become a source of mutual social influence?* Department of Psychology, The University of St. Andrews, February 11.
- Going the extra mile: Shared social identity as a basis for leadership, motivation and organizational commitment*. Department of Psychology, The University of Kansas, October 8.
- Going the extra mile: Shared social identity as a basis for leadership, motivation and organizational commitment*. Australian Graduate School of Management, The University of New South Wales, November 3.
- 2000 *Social identity at work: Leadership, followership and the conundrum of charisma*. Department of Psychology, University of Exeter, March 27.
- Leading with the group: Social identity and the psychology of leadership*. Department of Psychology, Griffith University (Gold Coast), October 3.
- 2001 *Leadership and the art of identity management*. Department of Social Psychology, University of Leiden, November 20.
- 2002 *The BBC Prison Experiment: Rethinking the psychology of power and tyranny*. Department of Psychology, University of Oxford, May 21.
- Powerless groups and the emergence of tyranny. The BBC Prison Experiment:* Department of Psychology, University of Southampton, October 8.
- Beyond a role-based model of tyranny. The BBC Prison Experiment*. Department of Psychology, University of Keele, December 18.
- Another look at the psychology of tyranny. The BBC Prison Experiment:* Department of Psychology, University of Manchester, December 19.
- 2003 *Social identity processes and the emergence of tyranny. The BBC Prison Experiment:* Department of Psychology, University of Cardiff, February 6.
- Questioning a role-based model of tyranny: The BBC Prison Experiment*. Department of Social Psychology, London School of Economics, March 18.

- Social identity and the psychology of stress: Converging evidence from divergent methods.* Department of Psychology, University of York, October 21.
- 2004 *Gender and leadership: Dynamics surrounding the appointment of women to precarious leadership positions.* Department of Psychology, University of Surrey, November 3.
- Psychology and the banality of evil: The BBC Prison Study.* Department of Sociology, University of Exeter, November 8.
- 2005 *Challenging a role-based model of tyranny: The BBC Prison Experiment.* Department of Psychology, UCLA, October 10.
- Social identity and well-being at work: The Integrated Social Identity model of Stress.* School of Management, University of Southern California, October 11.
- 2006 *The glass cliff: Developments in the study of gender and leadership.* School of Management, Cranfield University, January 18.
- Social identity and the management of workplace stress.* School of Management, Leeds University Business School, March 1.
- Social identity and the dynamics of leadership.* Department of Psychology, Yale University, December 6.
- 2007 *Beyond the banality of evil: The BBC Prison Study.* Department of Sociology and Politics, University of Cambridge, February 12.
- The glass cliff: Dynamics surrounding the appointment of women to precarious leadership positions.* Australian Graduate School of Management, University of New South Wales, May 14.
- Beyond the banality of evil: Rethinking conclusions from classic studies of tyranny and obedience.* Department of Psychology, Carleton University, September 21.
- Questioning the banality of evil: Have Milgram and Zimbardo misled us?* Department of Psychology, University of Coventry, December 12.
- 2008 *Rethinking the psychology of evil: Beyond Milgram and Zimbardo.* Department of Psychology, Simon Fraser University, March 27.
- Identity, Health and well-being: A new agenda for applied psychology.* Department of Psychology, University of Groningen, April 18.
- Adjustment to identity change and identity loss: Enhancing well-being by improving group life.* Department of Psychology, University of Dundee, November 11.
- The new psychology of leadership: Identity, influence and power.* School of Management, Brunel University, December 10.
- Rethinking the psychology of tyranny: Beyond conformity to role.* Department of Psychology, London Metropolitan University, December 11.
- 2011 *The social psychology of space: Identity, productivity and well-being.* Australian National University, March 3.
- The social psychology of space: Identity, productivity and well-being.* University of Queensland, March 18.
- The psychology of leadership.* Honours School, University of Groningen, November 26.
- 2013 *The new psychology of leadership: Identity, influence and power.* School of Leadership Studies, University of San Diego, May 13.
- Mindless conformity or engaged followership? Rethinking the psychology of Milgram's participants: Beyond conformity to role.* Department of Psychology, Macquarie University, November 5.



### Visiting workshops

- 1993 *Social identity and group homogeneity: Social context and stereotype content*. Kurt Lewin Institute (University of Amsterdam), The Netherlands, September 13-14.
- 1993 *Motivational determinants of perceived group homogeneity and stereotype validity*. 2nd Brisbane Symposium on Social Identity Theory, The University of Queensland, Australia, November 5.
- 1995 *Stereotyping and cognitive load*. Department of Psychology, Catholic University of Lovain-la-Neuve, Lovain-la-Neuve, Belgium, June 16.
- 1997 *A social identity approach to organizational psychology*. Department of Psychology, La Trobe University, Australia, September 16.
- 2001 *A social identity approach to conflict management*. European Graduate College Summer School, Kochel-am-See, Germany September 9-14.
- A social identity approach to motivation and citizenship*. Kurt Lewin Institute (University of Leiden), The Netherlands, November 22-23.
- 2003 *Leadership, power and social identity processes in organizations: Lessons from the BBC Prison Experiment*. Leadership Studies Centre (University of Exeter), February 11.
- 2006 *Social identity and social conflict: The BBC Prison Study and the importance of identity content, social structure and intergroup dynamics*. Order, Conflict and Violence Research Group, Department of Political Science, Yale University, December 6.
- 2007 *Questioning the banality of evil*. School of Social and Political Science, Cambridge University, February 16.
- 2011 *Social identity, communication and leadership*. University of Manitoba, Winnipeg, April 27.
- 2014 *Social identity and the new psychology of leadership*. Management Centre Turkey, Istanbul, March 28.

### Conference Symposia/ Discussant

- 1993 Convenor of symposium on *Social cognitive approaches to stereotyping* (9 papers) at 22nd Annual Meeting of Australian Social Psychologists. Newcastle, NSW, April 15-18.
- 1994 Convenor (with P. J. Oakes) of symposium on *Aspects of social stereotyping* (9 papers) at 23rd Annual Meeting of Australian Social Psychologists. Cairns, QLD, April 28-May 1.
- 1996 Convenor (with R. Onorato) of symposium on *Self, self-stereotyping and identity* (4 papers) at 2nd Annual Meeting of the Society of Australasian Social Psychologists, Canberra, ACT, May 2-5.
- 1998 *Advances in the study of stereotyping and prejudice: Beyond Allportian gridlock*. Discussion paper for symposium on "Advances in the study of stereotyping and prejudice" presented at the 4th meeting of the Society of Australasian Social Psychologists, Christchurch, April 16-19.
- 1999 Convenor (with D. Terry) of symposium on *Social identity and the organization* (6 papers) at 5th Annual Meeting of the Society of Australasian Social Psychologists, Coolumb, QLD, April 7-11.
- 1999 *Recontextualizing context*. Discussion paper for symposium on "Key concepts in social psychology: Exploring the contribution of rhetorical and discursive dimensions" presented at the General Meeting of the European Association of Experimental Social Psychology (EAESP). Oxford, UK, July 7-11.

- 2009 Convenor of symposium on *The social cure* (5 papers; jointly sponsored by the Canadian Institute for Advanced Research and the Research Institute of Aging) at University of Waterloo, Ontario, August 7.
- 2011 Convenor of symposium on *Social identity and leadership* (4 papers) at University of Waterloo, Ontario, August 7. General Meeting of the European Association of Social Psychology (EASP). Stockholm, Sweden, July 12-16.
- Convenor of symposium on *The 50<sup>th</sup> Anniversary of Milgram's obedience research* (4 papers) at BPS Social Psychology Section conference. Cambridge, September 6-8.
- 2013 Convenor of symposium on *Social psychology: Revisiting the classic studies* (4 papers) at BPS Conference. Harrogate, April 9-11.

### Keynote addresses

- 2002 *Powerless groups and the emergence of tyranny: The BBC Prison Experiment*. British Psychology Society, Social Section, University of Huddersfield, September 13.
- 2004 *Social identity and the link between stress and social change*. Jena Conference on Intergroup Relations, Jena, June 17.
- The social identity approach: Seven theses for economics*. Canadian Institute for Advanced Research, Vancouver, December 10-11.
- 2005 *The glass cliff: Exploring the new dynamics of women and leadership*. Association of Business Psychologists, Robinson College, Cambridge, May 19.
- 2006 *Social identity and well-being*. Canadian Institute for Advanced Research, Toronto, March 23-24.
- Group dynamics and the psychology of well-being: The Integrated Social Identity model of Stress (ISIS)*. 50<sup>th</sup> meeting of the Northern Ireland Section of the British Psychological Society, Belfast, May 12-14.
- Social identity, well-being and the health of societies: The BBC Prison Study*. ESRC Identities programme public lecture, Cardiff University, May 25.
- 2007 *Questioning the banality of evil: Have Milgram and Zimbardo misled us?* Michael Argyle Memorial Lecture, British Psychological Society Annual Conference, York, March 22.
- Rethinking the banality of evil: How Milgram and Zimbardo misled us*. Presidential Address, Society of Australasian Social Psychologists, Brisbane, April 13-15.
- 2009 *The new psychology of leadership: Identity, influence and power*. MoD Occupational Psychology Annual Conference, Shrivenham, May 7.
- 2011 *I am therefore I shop: Identity and self-categorization as the psychological basis for need and satisfaction*. International Association for Research in Economic Psychology (IAREP). July 12-14.
- 2012 *Mindless conformity or engaged followership? Rewriting the lessons of social psychology's classic studies*. European Association of Social Psychology Summer School, Limerick, August 5-19.
- 2013 *Mindless conformity or engaged followership? Rewriting the lessons of social psychology's classic studies*. British Psychology Society Annual Conference, Harrogate, 9-11 April.
- 2014 *The new psychology of leadership: Why and how leaders need to CARE about group identity*. British Psychology Society Division of Occupational Psychology Annual Conference, Brighton, 8-10 January.

2014 *The new psychology of leadership: Why and how leaders need to CARE about group identity*. International Human Resources Summit, Istanbul, 12 February.

## Professional Practice

### Administrative responsibilities

Treasurer, European Association of Social Psychology (2008-present)  
 President, British Science Association (Psychology Section) (2008-2009)

### Editorial responsibilities

Associate Editor *British Journal of Social Psychology* (1999-2001)  
 Chief Editor *European Journal of Social Psychology* (2002-2005)



Series editor for *Sage Foundations of Psychology* (1997 onwards)

Published titles:

- Smithson, M. (1999). *Statistics with confidence*.
- Keenan, T. (2001). *An introduction to child development* (2<sup>nd</sup> Ed., 2009)
- Haslam, N. (2007). *An introduction to personality and intelligence*.

Series editor for *Psychology: Revisiting the classic studies* (2012 onwards)

Published titles:

- Slater, A. M., & Quinn, P. (Eds.) (2012). *Developmental psychology: Revisiting the classic studies*. London and Thousand Oaks, CA: Sage.

### Award committees

Chair, European Association of Social Psychology Kurt Lewin Medal, 2011  
 Chair, International Society of Political Psychology Best Dissertation Award, 2011

### Editorial Board Membership/ Consultant Editorship

*British Journal of Social Psychology* (1996-1998; 2001-2004)  
*Group Dynamics: Theory, Research and Practice* (1998-2003)  
*Journal of Personality and Social Psychology* (2002-2008)  
*Personality and Social Psychology Bulletin* (2005-present)  
*British Journal of Management* (2005-present)  
*European Journal of Social Psychology* (2006-present)  
*Equal Opportunities International* (2006-present)  
*Scientific American Mind* (2006-present)  
*Applied Psychology: An International Review* (2006-present)  
*Testing, Psychometrics, Methodology in Applied Psychology* (2006-present)  
*Journal of Managerial Psychology* (2008-present)  
*Political Psychology* (2008-present)

*Leadership Quarterly* (2013-present)

### **Membership of Professional Associations**

European Association of Social Psychology (Affiliate from 1992-2001; Full from 2001; Treasurer 2008-2011; Journals Officer (with responsibility for *EJSP*, *ERSP*, *SPPS*) 2011-present)

Society of Personality and Social Psychology (from 1994)

Society of Australasian Social Psychologists (1994-2002; 2011-present)

Society of Experimental Social Psychology (from 2000, Fellow from 2009)

Association of Psychological Science (from 2005, fellow from 2010)

Academician of the Academy of Social Sciences (from 2009)

Life member, British Psychological Society (from 2010) Mem No: 269103

### **External Appointments**

External Examiner London School of Economics MSc Programmes in Psychology (2005-2008)

Member of ESRC Research College (Panel of small grant assessors) (2005-2008)

External Reviewer, University of Queensland Research Quality Assessment Exercise (School of Psychology, 2006)

External PhD examination:

University of Queensland (B. Irmer, School of Psychology, 2004; T. Grice, School of Business, 2005; L. Blackwood, School of Psychology, 2007);

University of Lancaster (R. Lowe, School of Psychology, 2006);

University of Cambridge (O. Fischer, Judge Business School, 2006)

Australian National University (E. Subašić, School of Psychology, 2008)

External MSc examination:

University College Dublin (M. Tully, School of Psychology, 2011)

Chair of Group Processes Sub-committee, Scientific Programme for 15<sup>th</sup> General meeting of European Association of Experimental Social Psychology, Opatija, Croatia, June 2007

### **Conference Organization**

Co-chair of the organizing committee for the 25th meeting of the Society of Australian Social Psychologists at the Australian National University, Canberra. May 2-5, 1996. Co-editor of conference abstracts for *Australian Journal of Psychology* (Vol. 48).

Co-organizer of ESRC-funded symposium on “Space, Identity and the Organization”. Royal Institute of British Architects, London, March 16, 2007

Co-chair of the organizing committee for the 1<sup>st</sup> International Conference on Social Identity and Health (ICSIH). Exeter, June 11-12, 2012.

Member of the organizing committee for the 2<sup>nd</sup> International Conference on Social Identity and Health (ICSIH). Ottawa, June 1-4, 2014.

### **Journal Reviewing**

Ad hoc reviewer for the following journals:

*Academy of Management Journal*  
*American Behavioral Scientist*  
*Appetite*  
*Applied Psychology: An International Review*  
*Australian Journal of Psychology*  
*Australian Psychologist*  
*American Sociological Review*  
*Behavior Research Methods*  
*British Journal of Management*

*British Journal of Psychology*  
*British Journal of Social Psychology*  
*British Journal of Sociology*  
*Cahiers de Psychologie Cognitive*  
*Clinical Psychology Review*  
*European Journal of Political Research*  
*European Journal of Social Psychology*  
*European Journal of Work and Organizational Psychology*  
*European Review of Social Psychology*  
*European Psychologist*  
*Gender and Society*  
*Group Dynamics: Theory, Research and Practice*  
*Group Processes and Intergroup Relations*  
*Human Communication Research*  
*Human Relations*  
*International Journal of Intercultural Relations*  
*Journal of Applied Social Psychology*  
*Journal of Business Ethics*  
*Journal of Common Market Studies*  
*Journal of Community and Applied Social Psychology*  
*Journal of Experimental Psychology: Applied*  
*Journal of Experimental Psychology: General*  
*Journal of Experimental Social Psychology*  
*Journal of Management Studies*  
*Journal of Managerial Psychology*  
*Journal of Occupational and Organizational Psychology*  
*Journal of Organizational Behavior*  
*Journal of Personality and Social Psychology*  
*Leadership Quarterly*  
*New Ideas in Psychology*  
*New Technology, Work and Employment*  
*Organization*  
*Personality and Social Psychology Bulletin*  
*Personality and Social Psychology Review*  
*PLoS One*  
*Political Psychology*  
*Proceedings of the National Academy of Science of the United States of America*  
*Psychological Reports*  
*Psychological Review*  
*Psychological Science*  
*Rehabilitation Psychology*  
*Review of General Psychology*  
*Scandinavian Journal of Psychology*  
*Small Group Research*  
*Social Development*  
*Social Justice Research*  
*Social Psychology and Personality Science*  
*Social Psychology Quarterly*  
*Social Problems*  
*Social Sciences*  
*Strategic Management Journal*  
*Stress and Health*  
*Work and Stress*

Ad hoc reviewer for the following research organizations:

*Australian Research Council*  
*Economic and Social Sciences Research Council (UK)*  
*Engineering and Physical Sciences Research Council (UK)*  
*National Science Foundation (USA)*

Leverhulme Trust (UK)

## Administration

Acting Head, Division of Psychology, Australian National University, January-February, 1998, 1999, 2000

Director of MSc and PhD Programmes in Social and Organizational Psychology, School of Psychology, University of Exeter (ESRC-accredited) (2002-present)

Deputy Head of School, School of Psychology, University of Exeter (2003-2007)

## Outreach

### Film, Television and Radio

- 2001 Lead Consulting Psychologist on *The Experiment* (BBC2). Four one-hour documentaries detailing events in the BBC Prison Study, one of the largest social psychological field studies in the last 30 years (publications arising from this are listed above).
- 2003 Lead Consulting Psychologist on *Horizon Revisited: You Do What You Are Told* (BBC4). A one-hour documentary (narrated by Jonathan Millar) reviewing the Milgram 'Obedience to Authority' studies and other research into the social psychology of tyranny.
- 2006 Consulting Psychologist on the *Open University Social Psychology* course (BBC2). A two-hour overview of the cognitive-experimental approach focusing on contemporary work in the social identity tradition.
- 2010 Key Contributor to *The Next Big Question* (CBC). One-hour documentary on emerging questions in science (hosted by Paul Kennedy).
- 2010 Consulting Psychologist on *The Science of the Young Ones* (BBC1). A one-hour documentary focusing on interventions that enhance the cognitive functioning, social interactions, and quality of life of residents in care homes.
- 2010 Lead Consulting Psychologist on *Follow the Leader* (BBC Radio 4). Two half-hour documentaries examining the psychology of leadership
- 2014 Lead Consulting Psychologist on *Shock Room* (Charlie Films). One-hour film documentary restaging and updating Milgram's 'Obedience to Authority' studies.

### Public and Other Lectures

- 1995 *Recent advances in stereotyping research*. ACT Behavioral Science Teacher's Conference, Canberra, ACT, September 12.
- 1998 *Groups at work: New directions for theory and research*. ACT Branch of the Australian Psychology Society, Canberra, ACT, March 4.
- 2002 *Understanding classic psychological studies: Lessons from the BBC Prison Experiment*. A-level psychology teachers' conference, Birmingham, December 15.
- Rethinking the psychology of tyranny: Findings from the BBC Prison Experiment*. A level psychology students' conference, Westminster Central Hall, London, December 19.
- 2003 *Rethinking the psychology of tyranny*. British Association of Psychology Teachers, Exeter, July 8.
- 2004 *What turns a personal opinion into a scientific fact?* British Association for the Advancement of Science Annual Conference, Exeter, September 6.



- The BBC Prison Experiment: Lessons for psychology and Society.* A-level psychology students' conference, Camden Town Hall, London, November 15.
- The glass cliff: A new look at women leadership and law.* The Woman Lawyer Forum, London, March 5.
- 2005 *The glass cliff: The new challenges of gender and leadership.* International Association of Women Police, Leeds, September 13.
- The glass cliff: Dynamics of gender and leadership.* University of Exeter Business Leaders' Forum, Exeter, September 22.
- The glass cliff: Gender, leadership and the dynamics of diversity.* Chartered Institute of Personnel Development (South West Region), Exeter, November 29.
- 2006 *The glass cliff: Exploring the dynamics surrounding the appointment of women to precarious leadership positions.* International Women of Excellence, London, March 8.
- Beyond the banality of evil: The BBC Prison Study.* Yale University, December 7.
- 2007 *The glass cliff: What it is and what to do about it.* City Women's Network, London, February 15.
- The glass cliff: Exploring women's experience of leadership in the police force.* Senior Police Women's Conference, Birmingham, March 2.
- The glass cliff: Exploring the dynamics surrounding the appointment of women to precarious leadership positions.* National Diversity Thinktank, Sydney, May 3.
- The glass cliff: New perspectives on gender and leadership.* A-level psychology teachers' conference, London, June 20.
- What makes people happy?* Canadian Institute for Advance Research 'The Next Big Question' 25<sup>th</sup> Anniversary National Tour, Capitol theatre, Toronto, November 13\*; University of Toronto, November 14. (\*Winner, public vote)
- The psychology of tyranny and evil: Have Milgram and Zimbardo misled us?* OCR A-level psychology students' conference, London, November 19.
- 2008 *Why we need (to fund) a social neuropsychology.* Canadian Institute for Advance Research, Toronto, April 10.
- Rethinking the psychology of tyranny and evil: The BBC Prison Study.* OCR A-level psychology teachers' conference, Leeds and London, January 29 and 30.
- Rethinking the psychology of tyranny.* Gloucester Sixth Form Colleges, Cheltenham, November 28.
- Beyond the banality of evil: Rethinking the conclusions of Milgram and Zimbardo.* Farnborough Sixth Form College, Farnborough, November 4.
- Beyond the old psychology of tyranny and evil.* OCR A-level psychology conference, London, December 1.
- 2009 *The new psychology of leadership: Identity, influence and power.* Department of Work and Pensions, Internal Conference, Whitehall, May 29.
- Beyond imagination?: The BBC Prison Study and the Social Psychology of Resistance.* Association of Teachers of Psychology (ATP) Annual Conference, Exeter, July 10.
- 2010 *The new psychology of leadership: Identity, influence and power.* Exeter Business Leaders' Forum, Exeter, April 29.
- The psychology and economics of women in leadership: From glass ceiling to glass cliff.* University of Queensland Public Lecture, Brisbane, July 22.
- 2011 *The new psychology of leadership: Identity, influence and power.* Banking Research Forum, London, October 18.
- The new psychology of leadership: Identity, influence and power.* University of Groningen Public Lecture, November 24.

- 2013 *The new psychology of leadership: Why and how leaders need to CARE about group identity*. CIFAR Public Lecture, Toronto, September 19. [see [video](#)]
- 2014 Why social identity matters for health. Aga Khan Foundation Public Lecture, Ottawa, June 2.